

RADWIN Solutions: Sales Online Course

Part Number:

- Private: RW-8410-3011
- Public: RW-8410-3021

Course Duration: Five (5) hours

Prerequisites:

- RF fundamentals (advantageous, but not mandatory)
- Networking 101 or previous network experience (advantageous, but not mandatory)

Target Audience:

- Sales
- Distributors
- Partners
- System Integrators

Course Description:

This course introduces RADWIN's products portfolio. The course is specifically designed to address sales requirements. It provides a high-level introduction to RADWIN's unique technology and associated features and services. During the course participants will take an in-depth look at RADWIN products and services and perform application analysis using selected cases scenarios.

Course Objectives:

Upon completing this course, participants will have a solid understanding of:

- RADWIN's technology advantages
- Products portfolio and associated functions
- OSS tools and associated functions
- RADWIN's services portfolio

Provided collateral:

- PDF copies of the course presentations
- Video recording of the webinar

Course Agenda¹

Time / Day	Day 1
09:00 – 10:00	RADWIN Technology Introduction
10:00 – 11:00	RADWIN Products Introduction
11:00 – 11:15	Break
11:00 – 12:00	RADWIN OSS Tools Introduction
12:00 – 13:00	Application Analysis
13:00 – 14:00	RADWIN Services

Class Requirements:

1. PC/Laptop for each participant
2. Installation of webinar software on participant's PC/laptop
3. Broadband internet connection

¹ Agenda may be subject to changes